Cub Scout Round-up

Leadership Recruitment

- Share the Pack Organizational Structure
- Parental Involvement – "Because we rely on volunteers to run the pack, **all parents** need to volunteer to help the pack in some capacity."
- Note Available Positions: "Tonight we need to fill these vacant positions."
- Recruit most needed position first then the second most until all positions are filled. *[handwritten: prioritize list / rank for most important first. Read posn. description]*
    1. Read the position description.
    2. Ask for a volunteer. Wait.
    3. **If you find a volunteer**, have everyone applaud the new leader and hand them the leaders guide and an adult application with the position code filled in already.
    4. **If you don't:** Cheerfully share with them how you got involved and some of the highlights of your experience. "I will lead but I can't do it alone. I need your help. Will you help me?" Then ask for a volunteer.
    5. Explain the support system - other pack leaders, Program Helps, training, district support. Then ask for a volunteer. Wait
    6. Do it for your son – "These are precious years for you and your son. Before you know it he'll be grown up. This is one of your best opportunities you'll have to be a part of his life." Then ask for a volunteer. Wait.
    7. Do it for your community – Being a scout leader is a respected way of participating in the community. Then ask for a volunteer. Wait
    8. Ask if anyone has questions about the position: Overcome the objection and point blank ask that person to volunteer. Common objections are: I don't know how, I don't have the time, I don't want to be stuck doing this alone, I can't afford it, I'm not good in front of people. Wait
    9. Beg – reread the position description and plead for help. Then ask for a volunteer. Wait
    10. Demand – If we fail to fill this position we may not be able to accept new boys. Then ask for a volunteer.
- Invite all new leaders to a special training at your house.
- Get all new leaders to basic training.

[handwritten: have dates, locations handy]

[handwritten: orientation (first start) at cubmaster's house – w/in 4 days.]